

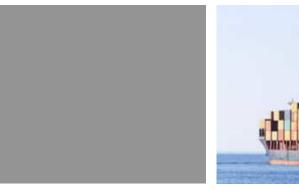
Ireland's Premier Shipping & Logistics Company for almost 40 Years.

### What we do

The Leinster Group is an Irish owned Shipping & Logistics Company. The Group consists of four core businesses which include Freight Forwarding & Logistics, Liner Agency, Cruise Agency & Project Cargoes.

#### Freight Forwarding & Logistics

Delivering specialised, reliable and efficient international freight forwarding & Logitsics solutions combining sea, air, rail & road. Leinster Shipping, as an Irish member of the Global Logistics Alliance, provides customeraccess to privileged freight rates in many leading international trades.



#### Liner Agency

The Leinster Group represents and safeguards the interests in Ireland of a portfolio of overseas Shipping principals plying various ocean trade routes. Our extensive knowledge of local requirements ensures we provide the best and most competitive service to ship owners and their vessels.



### **Project Cargoes**

We are the leading logistical service provider for the transport of Containers, Breakbulk, Plant & Heavy machinery. The Leinster Group has a long established track record in providing logistical solutions for complex project cargoes.





### Cruise Agency

Delivering World-class Cruise Servcies by meeting the expectations of multiple Cruise passengers dovetailed with port logistics expertise and combined with a reputation for service quality, innovation and problem solving.



### Our History

A proud tradition of providing a specialised and quality service for organisations trading to and from Ireland for almost 40 Years.



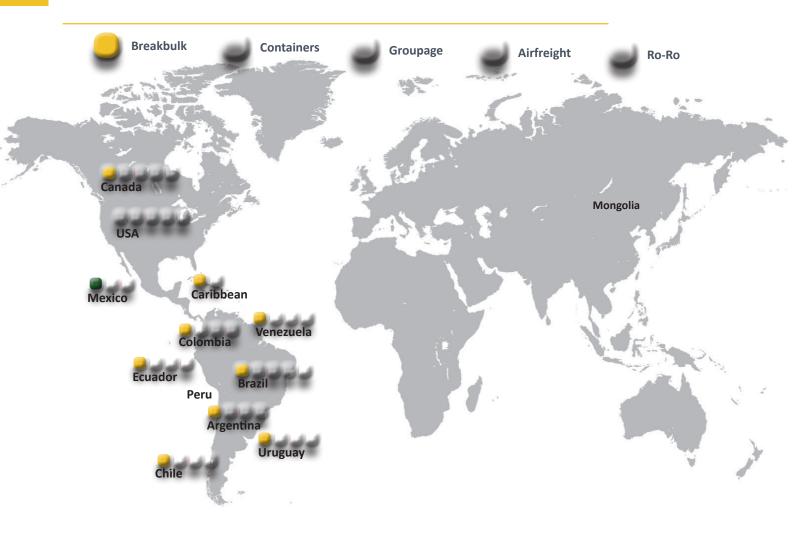
The Leinster Group began life as The Leinster Shipping Company in 1976 and settled in the heart of Georgian Dublin at Fitzwilliam Square, where its fine Head Office remains located to this day. Initially engaged in the business of Ship Management and Chartering, the Directors later diversified into other shipping-related activities to afford additional specialised services in Liner Agency, Shipbroking and Freight Forwarding.

The Liner Agency Company subsequently broadened its scope to include Port Agency. Similarly Ship-broking Company extended into Commodity broking and the Forwarding Company developed into a fullyfledged Logistics organisation. This broadly-based infrastructure has enabled the Group to achieve sustained growth in a strongly competitive and cyclical market, for almost 40 years. Such success derives from the

application of quality service, which depends in turn upon two vital elements; firstly knowing all the individual requirements and standards of our Customers and secondly creating the trained and qualified team to make those specific Customer needs our minimum benchmark. This proud tradition of best practice within the Leinster Group continues today.

### Key Trade Routes

Powerful partnerships of an elite Global network sets us apart from the rest. Major purchasing power is achieved from strong relationships with our network partners, market experience and volume throughput.



















# Service Card International service

International service card for Container, Groupage, Breakbulk, Ro-Ro and Aifreight.

Service	Region
Far East, India & South East Asia	Weekly FCL/LCL/ Air & Breakbulk Malaysia, Thailand, Vietnam, Indonesia, Phillipines Pakistan, Bangladesh, India
Oceania	Australia & New Zealand Weekly
USA & Canada	Weekly Container/Groupage/Breakbulk/Airfreight - Daily calling at Canada - Halifax, Montreal, Toronto, Vancouver USA - Boston, New York, Baltimore, Norfolk, Wilmington, Charleston, Miami, New Orleans, Houston, San Diego, Long Beach, Oakland, Seattle
Mexico & Central America	Weekly Service for Container/Groupage/Airfreight - Daily calling at Altamira/Vera Cruz / Mexico City Airport.  Mexico  Columbia, Venezuela, Guyana, Suriname, Brazil, Argentina, Chile, Peru, Ecuador
Caribbean	Twice monthly service for Container/Groupage.  Jamaica, Haiti, Dominican Republic, Puerto Rico, Antigua, Cayman Islands, Guadeloupe, Honduras, Nicaragua
Africa	Service for Container / Breakbulk / Airfreight - Daily calling at Kenya Twice Monthly - Libya, Algeria, D.R.C. Angola, Zambia, South Africa, Zimbabwe, Namibia Monthly - Mozambique, Sudan, Eritrea Weekly - Tanzania, Kenya, Egypt, Mauritania, Senegal, Guinea, Sierra Leone, Ivory Coast, Ghana, Togo, Nigeria, Cameroon, Gabon
Europe	Road & Intermodal Transit Services throughout the EU 30'/40'/45' Containers + 40' Box & Curtain-side Trailers. Bulk Liquid Tanks + Bulk Containers Project & Groupage Cargoes
Russia & CIS	Weekly Service for Breakbulk / Ro-Ro / Containers & Groupage
China / Mongolia / Hong Kong & Taiwan	China - Weekly service for Breakbulk / Container / Groupage / Airfreight - Daily. Calling Dalian, Tianjin, Xingang, Qingdao, Shanghai, Ningbo, Fuzhou, Xiamen, Shantou, Shenzhen, Foshan, Hong Kong + Inland Cities.  Mongola - Weekly Container service to Ulan Bator Taiwan - Weekly Container / Groupage / Airfreight - Daily. Calling Keelung, Taichung, Kaohsiung, Taipei - Airport

### Service Difference

For us the key to differentiation lies in our broad service portfolio combined with a highly experienced team, superior service and commitment to continuous improvement.





#### **Broad Portfolio**

Clients benefit from a one-stop service for all their shipping and logistics requirements by integrating ship, rail, air and road transportation modes into a seamless service.

### **Experienced Team**

Almost 40 years of experience in container shipping, liner network operations, port planning, and international logistics delivered by highly specialised and experienced teams and partners.

#### **Service Assurance**

It is our policy to provide flawless service meeting our customers' requirements the first time, every time. We commit to a continual improvement of performance in all areas of our business.

- FCL/LCL Door-to-Door/Port Shipments
- Multimodal Transportation
- Intermodal Pre-/On-carriage
- Distribution & Inter-European Road Transport
- Warehousing & Distribution
- Reefer Cargo Specialists
- Project Cargoes
- Cruise Vessel Agency Management
- Customs Brokerage
- Fiscal Clearance
- EDI Cargowise Integrated Software System

- Almost 40 years of expertise in Shipping & Logistics
- Fully Trained, Experienced & Dedicated Staff
- Powerful Partnerships & Global Affiliates
- Global Network with Local Approach
- Agile & Flat Management Structure to ensure a responsive and accountable service.
- Committed to Building Specialised teams

- ISO Aprroved
- NSAI Approved
- AEO Approved
- Multiport Member (Sole Irish representative of the Multiport Ship Agency Network)
- A Member of The Institute of Chartered Shipbrokers
- Trading in Owned Offices in Fitzwilliam Square, Dublin
- Financially Strong & Secure



# Freight Forwarding

Our services include Air, Ocean, Rail and Road Freight, complimented with a wide range of value added services for complete solutions.



We offer a differentiated product that sets us apart from the rest. Major purchasing power is achieved from strong relationships with network partners, market experience and volume throughput.



As Irish Member of various global logistic alliances, the Company provides Customer-access privileged Freight rates in many leading International trades. Cutting-edge expertise exists particularly in domestic trade with China, India, Spain, Italy and Southern Africa, where efficient consignment-coordination, tracking and delivery has earned widespread Customer acclaim and allowed the Company to become important players. As founder Member for Ireland of the independent Flash Line NVO service, we enjoy unrestricted access to leading main-stream Carriers at preferential servicecontract rates, which along with our synchronised interface with global network partners, provides

performance exceptional and value, especially for intermodal worldwide. movements embedded value significantly extends our geographic reach and yields substantial cost-savings too. Project cargo, Conventional, FCL/ LCL (Deep or short sea), to and from each and every accessible location worldwide. All risks Marine Insurance cover arranged required. Whatever challenge, our highly trained, resourceful and caring staff are ready to respond to Customers' needs, arranging for the collection of goods for consignment by Air, Sea, Road or Rail, cleared through Customs and delivered, timely and safely at destination by the most cost-effective route available.

# Liner Agency The Leinster Cross

The Leinster Group offer a comprehensive range of Port Agency Services and additional value added services including Container Handling, RoRo, Conventional and Project Cargo.



been most successful in building market presence on behalf of world's leading frontline carriers.

In a long and distinguished history independent Liner Agents in Ireland, we have been most successful in building market presence for some of the world's leading frontline carriers including EVERGREEN, COSCO and MSC (25 years). In the process we have built up an enviable reputation for professional excellence across the industry. Handling Containers, RoRo, Breakbulk, Conventional, Project cargoes and Heavy Lift.

- Market canvassing and Cargo generation
- Cargo booking and tracking systems
- Documentation and Customer service
- Local logistics and Customs clearance
- Cargo claims handling and Surveys
- Container and equipment control.

## Project Cargo

The Leinster Group have extensive experience in handling Out of Gauge (OOG), BreakBulk and Project cargoes drawing upon our depth of experience in logistical and documentation know-how.



hatever size or weight, in or out of gauge units are carefully handled from point of origin to final destination, drawing upon our depth of experience in logistical and documentation know-how. Our team's process-driven mindset and operational skills ensure optimum reliability and customer-focused performance throughout.

We are the leading logistical service provider for the transport of Containers, Breakbulk, Plant & Heavy machinery, particularly to Southern Africa through the Liner services of our principals MACS Line of Hamburg, market leaders in the carriage of multigrade cargoes in this trade for over 25 years. Equipped with powerful Lifting equipment, MACS Line Multipurpose vessels are geared to handle heavy lifts and long lengths, independent of shore cranes at ports of call enroute. They are designed also to carry Roll on - Roll off cargo, with a ramp capacity able to handle any type of rolling stock including

Road-building equipment and Railway locomotives. Fast transit times with Namibia, South Africa and Mozambique, including direct southbound calls at the strategically located port of Walvis Bay, intermodal gateway into the dynamic heartland of the Southern African Development Community (SADC) countries. The Walvis Bay corridors link- up the fast-growing economies of Angola, Democratic Republic Of Congo, Botswana, Zimbabwe, Zambia and Malawi, with a network infrastructure of well-maintained highways.

## Cruise Agency

The Leinster Group aim to allow you the opportunity to not only leverage efficiencies within budgetary resources but at the same time trade-up for a better agency deal.



Cruise Servcies by meeting the expectations of multiple Cruise passengers dovetailed with port logistics expertise and a reputation for service quality, innovation and problem solving.

Meeting the expectations multiple Cruise passengers requires precision planning and systems implementation of the highest order, particularly during port calls. It is our objective to dovetail port logistics efficiently into your procedures and costeffectively ensure that your guest satisfaction level is not merely preserved but actually enhanced during your vessels' brief stay on our shores. High performance, fully comprehensive Port Agency and Ships' Husbandry services, followed by prompt rendering of reliable Disbursement accounts at an all-in conventional Agency fee, are a given. Our differentiated Agency package represents our contribution to the total success of your Irish itinerary.

#### Why Leinster Shipping?

- Uniformed staff to attend on arrival with local advice/ tourism literature to 'meet and greet'.
- Sponsored (free of charge) shuttle-bus service to and from city-centre for Guests and Crew.
- Bespoke activities, to extend shorex range e.g. golf, sailing, fishing etc. arranged as required.
- Gangway floral display, welcome Piper, atmospheric pre-sailing traditional Irish music arranged.
- Agency management available to attend onboard throughout stay to closely harmonise logistics.

### Our Contact Information:-

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